RANDOM HOUSE, INC.
201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

IN ACCOUNT WITH: POINT FOUNDATION
SALES PERIOD: 10/1/83 - 12/31/83
TITLE: NEXT WHOLE EARTH CATALOG - 2ND ED.

TITLE CODE: 70776
PUB. DATE: 11/81

	CURRENT SALES PERIOD 10/1/83 - 12/31/83		CUME INCEPTION - 12/31/83	
	COPIES	AMOUNT	COPIES	AMOUNT
GROSS SALES: TRADE	1,559	$ 12,968.80	107,392	$ 880,819.68
FOREIGN	112	960.90	2,393	20,324.52
CANADA	150	1,032.00	3,925	25,724.00
TOTAL GROSS SALES	1,821	$ 14,961.70	113,710	$ 926,868.20
RETURNS	(223)	(1,865.48)	29,808	(241,547.07)
NET SALES	1,598	$ 13,096.22	83,902	$ 685,321.13
RESERVE FOR RET.10% OF G.S.		$ (1,496.17)		$ (92,686.82)
RESERVE FOR RET-ADJUSTM.		3,810.51		91,190.65
ADJUSTED NET SALES		$ 15,410.56		$ 683,824.96
LESS: COSTS PER CONTRACT				
P.P.B. COSTS(SCHEDULE)		$ --		$(317,485.22)
HANDLING CHARGES-75¢ PER COPY ON 3,000		--		(2,250.00)
INTEREST ON P.P.B.		--		(6,458.40)
INTEREST ON AMT.DUE R.H. ($89,613.65 @ 11.5% for 90 days)		(2,541.60)		$ (25,404.30)
DISTRIBUTION FEE-22½% of G.S.		(3,366.39)		(208,545.37)
DISTRIBUTION FEE-10% of RET. PER PAR. #7		37.87		(10,251.69)
TOTAL EXPENSES		$ (5,870.12)		$(570,394.98)
PROFIT (LOSS) FROM OPERATIONS		$ 9,540.44		$ 113,429.98
PLUS: RIGHTS INCOME		263.49		4,575.64
LESS: PREVIOUS PAYMENTS				(64,687.65)
LOSS ON 1ST ED.		5.13		(133,122.56)
PREVIOUS LOSS (9/30/83 STMT.)		$(89,613.65)		--
AMOUNT DUE RANDOM HOUSE		$(79,804.59)		$ (79,804.59)

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IN ACCOUNT WITH: POINT FOUNDATION
SALES PERIOD: 10/1/83 - 12/31/83
TITLE: THE NEXT WHOLE EARTH CATALOG - 1ST ED.

TITLE CODE: 73951-5
PUB. DATE: 10/80

	CURRENT SALES PERIOD 10/1/83 - 12/31/83		CUME INCEPTION - 12/31/83	
	COPIES	AMOUNT	COPIES	AMOUNT
GROSS SALES: TRADE	--	$ --	270,466	$ 1,853,427.12
FOREIGN	1	6.58	14,642	90,507.30
CANADA	--	--	9,942	43,776.75
REMAINDER	--	--	22,030	33,565.00
TOTAL GROSS SALES	1	$ 6.58	317,079	$ 2,021,276.17
RETURNS	0	0	(46,212)	(327,662.83)
NET SALES	1	$ 6.58	270,867	$ 1,693,613.34
RESERVE FOR RETURNS		--		--
ADJUSTED NET SALES		$ 6.58		$ 1,693,613.34
LESS: COSTS PER CONTRACT				
PPB COSTS (SCHEDULE)				$(1,080,071.84)
HANDLING CHARGES (38,515 x .75¢)				(28,886.25)
INTEREST EXPENSE				(15,420.60)
DISTRIBUTION FEE-22½% OF G.S.		$ 1.45		(450,849.62)
DISTRIBUTION FEE-25% OF KEPHART COM.SALES				(4,375.00)
ADVERTISING (PUBLICITY)				(983.96)
FREIGHT				(1,591.65)
PPB ADJ. PLUS INTEREST				25,118.66
TOTAL EXPENSES		$ 1.45		$(1,557,060.26)
PROFIT (LOSS) FROM OPERATIONS		$ 5.13		$ 136,553.08
PLUS: RIGHTS INCOME		--		17,247.31
LESS: PREVIOUS PAYMENTS		--		(286,922.95)
PLUS: LOSS APPLIED TO 2ND ED.		--		133,127.69
AMOUNT TO BE APPLIED TO 2ND ED.		$ 5.13		$ 5.13

PREPARED BY: R.H.CO-PUB. & AGENCY ACCOUNTING